

MEDIA RELEASE

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ACCESS HIRE INVESTS IN NEWCASTLE'S FUTURE

To service the growing needs of the New South Wales construction and mining industries, Access Group Australia, a Finalist in the national HRIA Excellence Awards, has established an on the ground **Access Hire Australia** distribution division and facility in the **City of Newcastle**.

Access Hire, a specialist division of Access Group, is the country's largest privately owned and most successful equipment supplier of its type, supplying the full range of market leading Genie and JLG elevating work platforms, materials handling equipment and lighting towers and generators.

Located at 199 Maitland Road, Hexham, Access Hire's latest premises, which span 10,000sqm comprising of commercial offices and workshop space, will also provide the world's most progressive LEAN Management production processes, ensuring the highest quality equipment and safety outcomes.

According to Tom Fraser, Group General Manager for Access Group, the NSW facility will deliver east coast clients with an improved service for hiring and buying quality EWPs.

"We established this branch after close consultation with our local New South Wales clients and expect the business to deliver positive economic benefits to the City of Newcastle as well as its surrounding districts."

"Strategically the time to set up shop in Newcastle was right; with the New South Wales government's planned revitalisation and urban renewal of the City it made good sense for us to expand our national footprint into an area that would benefit from what we have to offer."

As remote project specialists, and long-time suppliers to the country's largest construction companies and mining projects, Access Hire's success has been built on the backbone of strategic partnerships and a capacity to deliver new equipment with an average age of just 2.9 years, together with full back-up services and customer support; something none of its competitors have been able to compete with.

With 180 employees Access Hire has brought grassroots competition to the region.

Founded on the philosophy that little businesses will always turn into successful companies, the adage, *from little things big things grow*, has underpinned Access Hire's commitment to consistently invest in the future of the industry and deliver specialist support to small contractors and private business owners.

Industry professional and Newcastle local, David Tripodi, who has in excess of 12 years of experience hiring and selling to the major projects and construction industries, is spearheading the operation.

"While we've been servicing clients in the region with satellite operations for many years, these new premises represent an important opportunity for the construction industry, not only in Newcastle, but more broadly throughout New South Wales and Queensland."

With construction earmarked as one of Australia's ongoing economic success stories, Tripodi believes the value Access Hire will bring to the region will be welcomed by the industry.

"The biggest advantage to NSW customers is we offer the *whole solution*; from hire and purchase through to specialist transportation and equipment service and repairs, including OEM spare parts and certified training."

Enquiries for equipment hire and sales should be directed to:

ACCESS HIRE AUSTRALIA

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OPERATING HOURS: Monday to Sunday, 24/7

Ends –

ACCESS EQUIPMENT HIRE is the remote project specialist division of Access Group Australia Pty Ltd. Access Group Australia is one of nation's leading infrastructure facilitators, providing the full range of essential on-site equipment and services, and hires, sells, services and transports market leading brands. Operating in some of the most remote locations in the world, Access Group Australia, through its portfolio of brands, works for some of the biggest names in the civil contracting, construction, mining, oil and gas, and utilities and infrastructure industries, and has a well-established and proven track record within these markets – www.accessgroup.net.au